

Robin Mohr

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SUMMARY: An experienced nonprofit consultant with expertise in complex project and financial management, recognized for pioneering program design, strategic planning, implementation, and evaluation. Dedicated to justice, equity, and collaboration, with a strong background in empowering diverse socio-economic communities. Fluent in Spanish.

CORE SKILLS: Strategic Planning | Fundraising | Financial Management | Board Development | Collaboration & Partnerships | Writing | Evaluation | Community Engagement | Events | Program Development | Project Management

EXPERIENCE

Principal, Robin Mohr & Associates, LLC, Philadelphia, PA, 2025-Present

- Advised national educational and environmental nonprofits on exploring sustainable business models.
- Developed fundraising plans and coached staff and board members to improve fundraising techniques.
- Grant writing, budget development, strategy development.

Executive Secretary, Friends World Committee for Consultation, Section of the Americas, Philadelphia, PA, 2011-2024

Chief executive officer of the Quaker religious association spanning the Western Hemisphere.

- Led traditional strategic planning in 2013-2015 and scenario-based planning in 2020-2021. Engaged active participation of diverse stakeholders, from clients and staff to major donors and peer organizations.
- Pivoted from legacy programs to new strategic initiatives in 2015 and 2023, expanding capacity by building on effective models and communicating value to new and long-term constituents.
- Raised \$2.4 million (196% of goal) for capital campaign in 2022-2023. Managed fund accounting, cash flow, and investment decisions for \$4 million in assets.
- Spearheaded a successful transition to hybrid and online-only programs, meetings, and events, complementing existing in-person conferences, resulting in 300% growth in attendance.
- Led collaboration to collect denominational census data in 2020-2021, partner with local data collectors to improve response rates in English- and Spanish-speaking communities, and develop interactive visual presentation.
- Integrated leadership of international organization with 2-7 staff and 140 volunteers in 10 countries by expanding bilingual and inclusive norms and practices at all levels and implementing new recruitment procedures.

Development Director, California Child Care Resource & Referral Network, San Francisco, CA, 2008-2011

Raised \$500K annually in foundation grants and \$95K for 30th Anniversary Campaign from individuals, corporations, and foundations through mail appeals and special events.

Program Officer, Lasallian Education Fund, San Francisco, CA, 2003-2006

Designed and implemented grantmaking rubric and application forms and systems, conducted site visits, fostered positive relationships with schools and donors. Directed \$300K annual scholarship program for low-income high school students at 12 schools in 4 western states, including 2 Cristo Rey work-study model schools.

Capital Campaign Director, St. Boniface Restoration Project, San Francisco, CA, 1999-2002

Completed \$13 million capital campaign for seismic retrofitting and rehabilitation of multilingual Tenderloin church, Franciscan friary and community center, including a theater, a homeless shelter and a new middle school.

Program Manager, Family-Community Partnership, American Red Cross Bay Area, San Francisco, CA, 1995-1998

Managed homelessness prevention program in public housing, supervised social workers, coordinated the Community Advisory Council, and organized community awards luncheons. Audited applications and disbursed \$600K annually in rental assistance funds for fifty-five agencies in the San Francisco Season of Sharing consortium.

EDUCATION

Chief Strategy Officer certificate, Wharton Executive Education, University of Pennsylvania

The Marketing Seminar with Seth Godin

Bachelor of Science in Foreign Service, cum laude, Georgetown University, Washington, D.C.

OTHER SKILLS AND CERTIFICATIONS

- Spanish-English interpretation and translation
- American Red Cross CPR and first aid certification
- Pennsylvania child abuse clearance for volunteers
- Software: Google Suite, Microsoft Office Suite, Zoom, Slack, WhatsApp, Asana, Trello, Salesforce, QuickBooks, DonorPerfect CRM, Constant Contact, Canva, Canvas, WordPress, basic html